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Leading Communications Distributor NETXUSA Adds Tely Labs's Affordable Videoconferencing to its Portfolio

telyHD Pro Platform Now Available Through NETXUSA Service Providers' Hosted Communications Solutions

REDWOOD CITY, CALIF. – December 16, 2013 –Tely Labs, the leader in simple, secure and affordable videoconferencing systems, today announced that communications distributor [NETXUSA](#) has added the telyHD platform to its VoIP and videoconferencing portfolio. The move further extends Tely Labs's channel reach and enables NETXUSA's network of more than 5,000 telecommunications service providers and resellers to offer economical videoconferencing to their customers as a hosted service.

"Providing video services in the cloud is a logical extension to providing voice services in the cloud," said Eric Todd, CTO at NETXUSA. "With the telyHD Pro, we have a uniquely accessible platform that supports our service providers' business model of bundled, managed communications services. And because Tely Labs has established a new price/performance standard, every organization can now have video communications and content sharing whenever they want it, wherever they want it."

Tely Labs recently completed interoperability testing with BroadSoft's® [BroadWorks®](#) application platform, enabling new sales channels to deliver Tely Labs's affordable videoconferencing solution as a hosted service.

Sreekanth Ravi, Tely Labs Founder and CEO said, "We're very pleased that NETXUSA's service providers now have a new revenue opportunity by adding hosted videoconferencing services to their voice offerings. This is a very exciting milestone in our ongoing channel expansion."

The telyHD Pro is a revolutionary HD videoconferencing and collaboration appliance that connects with SIP standard based systems and infrastructure at unprecedented value. The telyHD Pro solution also supports Skype HD video calling as well as Tely Labs' own telyCloud service, providing multi-party videoconferencing with many features normally only available with a heavy investment in video infrastructure equipment. More information is available at www.tely.com/products.

South Carolina-based NETXUSA provides customized solutions and professional distribution services through its proprietary universal provisioning system.

About Tely Labs

Founded in 2010, Tely Labs is a pioneer in simple, secure and affordable video communication and collaboration systems that fundamentally change the way people communicate. Tely Labs is dedicated to bringing videoconferencing to every meeting room, remote office and healthcare facility – simply, securely and affordably. www.tely.com.